

PROFESSIONAL AND COMMERCIAL RADIO/MOTOTRBO™ TECHNICAL ASSOCIATE

See back side of this page for certification registration codes and more details.

TARGET AUDIENCE FOR THIS CERTIFICATION

Channel Partners, Resellers, Employees

OVERVIEW OF THIS CERTIFICATION

This certification provides the basic level of knowledge needed to select and install the right Professional and Commercial Radio products for the right applications.

MOTOTRBO Sales Enablement—This entry-level course gives an overview of all products in the MOTOTRBO line and highlights specific features and benefits of each.

MOTOTRBO Subscriber Portfolio—An overview of all MOTOTRBO subscribers and radio specific or system features available per radio model. Covers main radio capabilities, such as frequency bands as well as optional features like GPS, options boards and others. Also covers accessories and provides guidance for selecting the most appropriate radio models and accessories for various situations.

Introduction to the R56 Committee Guidelines—Installation guidelines which focus on the minimum standard requirements needed for the construction and installation of safe RF Communication Sites.

MOTOROLA SOLUTIONS PRODUCTS

MOTOTRBO™ PORTABLE, TWO-WAY AND MOBILE RADIOS

MOTOTRBO™ REPEATERS

MOTOTRBO™ SYSTEMS: IP Site Connect, Capacity Plus, Linked Capacity Plus, Connect Plus

MOTOTRBO™ SYSTEM APPLICATIONS: MOTOTRBO™ Anywhere

Check with your local Motorola services sales representative for specific availability within your region or country and the most current list of eligible products.

AVAILABILITY

- Sales Certification
- Technical Certification
- Associate Level
- Professional Level
- Master Level
- North America
- Latin America
- Europe, Middle East, Africa
- Asia Pacific

BENEFITS OF THIS CERTIFICATION:

Upon completion of this certification you will be able to:

- Establish a consultative relationship with end-user customers to be better able to best align the value of the MOTOTRBO solutions to a customer's business needs.
- Ask the right questions to better assess a customer's current state of business and gain a greater understanding of their true needs.
- Present a high-level overview of MOTOTRBO conventional, IP Site Connect, Capacity Plus, Connect Plus, and Linked Capacity Plus systems, focusing on features and benefits of each system.
- Describe the infrastructure required for various MOTOTRBO systems and highlight the features and benefits of the radios and accessories.

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CERTIFICATION CODE DETAILS:

North America	Latin America	Europe, Middle East, Africa	Asia Pacific
NRYTA0001	LRYTA0001	ERYTA0001	ARYTA0001
Formats	Online self-paced		
Length of Entire Certification	Approximately 13 Hours		

For more information about availability, required courses, pre-requisites and pricing, visit the Motorola Solutions Learning Management System (LMS) at <https://learning.motorolasolutions.com/> and search for the bundle code for your region. For general information about the entire Motorola Solutions Certification Program see www.motorolasolutions.com/

COURSE INFORMATION—FOR QUICK REFERENCE ONLY. PLEASE USE THE CERTIFICATION CODE TO REGISTER BEFORE TAKING THESE COURSES.

MOTOTRBO Sales Enablement—Basic information needed to sell MOTOTRBO and related subscribers.

MOTOTRBO Subscriber Portfolio—Provides guidance for selecting MOTOTRBO radio models. An overview of radios, features, and accessories.

Introduction to R56—Communication Site Installation guidelines.